

MONTHLY IPA TRACKING

INCOMING PRODUCING ACTIVITIES

MONTH OF

MONTHLY GOAL

- A 1 PARTY (MINIMUM \$300 RETAIL & 3 FACES)
- B 2 FACIALS OR ON-THE-GO APPOINTMENTS (MIN. \$100 RETAIL)
- C 2 NEW BOOKINGS
- D \$100 RETAIL IN REORDERS OR WEBSITE ORDERS
- E 1 SHARING APPOINTMENT WITH COMPLETED FOLLOW UP
- F 1 GUEST ATTENDS TRAINING OR GUEST EVENT
- G 7 NEW NAMES AND PHONE NUMBERS
- H 1 NEW TEAM MEMBER

Part Time Consultant

COMPLETE ANY 5 IPA'S EACH WEEK.

Full Time Consultant

COMPLETE ANY 10 IPA'S EACH WEEK.

Leadership and Car

COMPLETE ANY 15 IPA'S EACH WEEK.

WEEK ONE



WEEK TWO



WEEK THREE



WEEK FOUR



Booking Attempts

